

Solar Quote Comparison

	Installer A Logo	Installer B Logo	Installer C Logo
Pricing Comparison			
System Cost (Excluding Rebate & GST)	\$16,000	\$19,000	\$17,000
Pre Rebate Cost Per Watt (Unit Cost)	\$2.57	\$2.68	\$2.62
Less: Greener Homes Grant	-\$5,000	-\$5,000	-\$5,000
Net Cost (Incl. GST)	\$11,800	\$14,950	\$12,850

Technical Comparison

Total System Size	6.23 kW	7.1 kW	6.48 kW
Number of Solar Panels	14	14	16
Installation Warranty	X Years	X Years	X Years
Solar Panel Brand	X	X	X
Solar Panel Size (W)	445	505	405
Solar Panel Performance Warranty (Years)	X Years	X Years	X Years
Solar Panel Product Warranty (Years)	X Years	X Years	X Years
Inverter	X	X	X
Inverter Type	Micro/String	Micro/String	Micro/String
Inverter Warranty (Years)	X Years	X Years	X Years

Installer Estimated Solar Production

(Systems modeled using installer software and assumptions)

Installer Solar Potential (kWh/kW)	1,043	986	1,096
Installer Annual Solar Production (kWh/Yr)	6,500	7,000	7,100
Installer Percent Electricity Offset by Solar	97%	104%	106%

Glean Estimated Solar Production

(Systems modeled using Glean software and assumptions)

Glean Solar Potential (kWh/kW)	1,000	1,000	1,000
Annual Solar Electricity Produced (kWh/Yr)	6,230	7,100	6,480
Percent Electricity Offset by Solar	93%	106%	97%

Grid Electricity Costs - No Solar (10 yr avg)

(assumed 3% electricity price growth rate)

Grid Electricity Price (per kWh)	\$0.125
Transmission, Distribution, LAF Fees (per kWh)	\$0.070
Annual Grid Electricity Use (kWh/Year)	6,700
Annual Electricity Bill Costs (with fixed fees)	-\$2,820

Charges/Savings - with Solar (10 Year avg)

Annual Electricity Bill Costs with Solar	-\$740	-\$490	-\$660
Annual Greener Homes Loan Costs	-\$1,150	-\$1,500	-\$1,260
Carbon Credit Sales	\$290	\$340	\$310
Annual costs over 10 year loan term	-\$1,600	-\$1,650	-\$1,610
Annual Savings	\$1,220	\$1,170	\$1,210
Approximate Payback Year (Cash Payment)	6.3	7.1	6.6

Estimated Installation Month

March 2024

March 2024

March 2024

Installer Profiles

Installer A Logo

Company Age:
X Years

Company Description/Profile

Solar Install Experience:
X Years

2023 Residential Solar
Installs: X

Deposit Schedule:

[View Website](#)

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Installer B Logo

Company Age:
X Years

Company Description/Profile

Solar Install Experience:
X Years

2023 Residential Solar
Installs: X

Deposit Schedule:

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Installer C Logo

Company Age:
X Years

Company Description/Profile

Solar Install Experience:
X Years

2023 Residential Solar
Installs: X

Deposit Schedule:

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Additional Information

Further customized information and analysis will be provided regarding:

- The Solar Club
- Carbon Credit Sales
- Financial Analysis
- Next Steps
- The Greener Homes Program